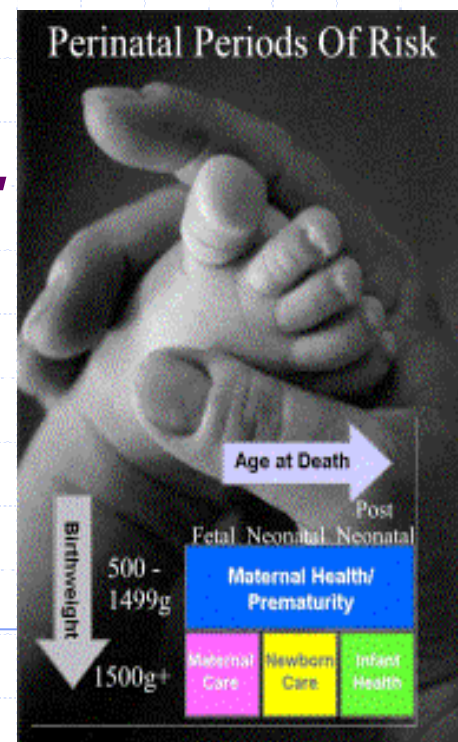


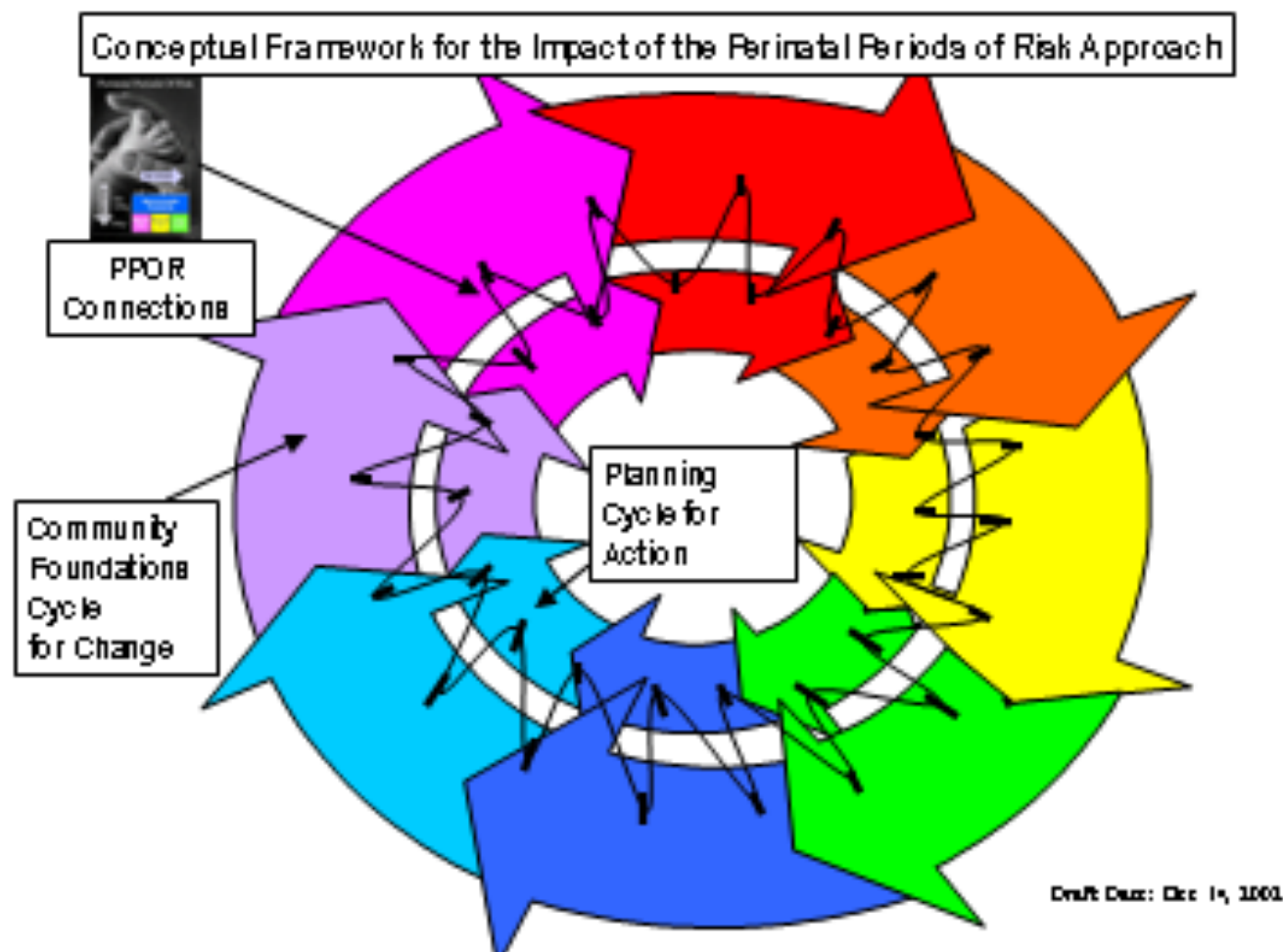
Perinatal Periods of Risk

***Is Your Community
Readiness for PPOR? I***

a CityMatCH How-to-do
Workshop



PPOR Conceptual Framework



Improving Maternal & Infant Health



Big Picture *Planning Cycle*

- ◆ Community readiness and investment
- ◆ Stakeholders
- ◆ Vision
- ◆ Planning process
- ◆ Resources available or planned
- ◆ Timeframe
- ◆ Accountability

PPOR Readiness Check List

- ✓ Effective Community Leadership and Partnerships
- ✓ Direct Access to the “Right” Data of Sufficient Quality
- ✓ Sufficient Staff and Resources to Do Both Analytic Phases
- ✓ Sufficient Staff and Resources to Do the Work over the Long Term
- ✓ Sufficient Community Commitment for Sustainable Change

Initial “Community” Elements

Is Your Team Ready?

- ✓ Leadership
- ✓ Partnership
- ✓ Commitment
- ✓ Change

PPOR Community Challenges

- ◆ Explaining value to stakeholders
- ◆ Competing priorities
- ◆ Overcoming community inertia:
‘already know this’
- ◆ Mistrust of (quantitative) data
- ◆ Seeing PPOR as more than ‘research’
- ◆ Securing resources for unmet needs,
interventions identified through PPOR

Concepts in *Readiness*

- ✓ Leadership
- ✓ Partnership
- ✓ Commitment
- ✓ **Change**

The Reality of *Change*

- ◆ Change is a process of transition, not an event.
- ◆ Transition has a predictable sequence in people and organizations.

Three Orders of *Change*:

a predictable sequence

- ◆ **1st Order**--Establishing Organizational Values, Setting the Frame
- ◆ **2nd Order**—Modifying *Individual* Values and Behaviors
- ◆ **3rd Order**—Achieving *Organizational* Transformation, True Paradigm Shift

Roles in *Change*:

- ❑ **Sponsor** – sanctions, supports, and/or legitimizes change
- ❑ **Agent** – responsible for making the change happen
- ❑ **Target** – people who must change
- ❑ **Advocate** – wants to achieve change but lacks power to sanction it

Source: Darryl Conner, Managing at the Speed of Change

Assessing Readiness for *Change*

- ❖ Is there demand for change: external conditions demand an immediate response
- ❖ Is the organization or community in crisis?
- ❖ What is the current change load? Will another change overload people?
- ❖ Are leaders personally engaged in the change process? Are they prepared for the consequences?

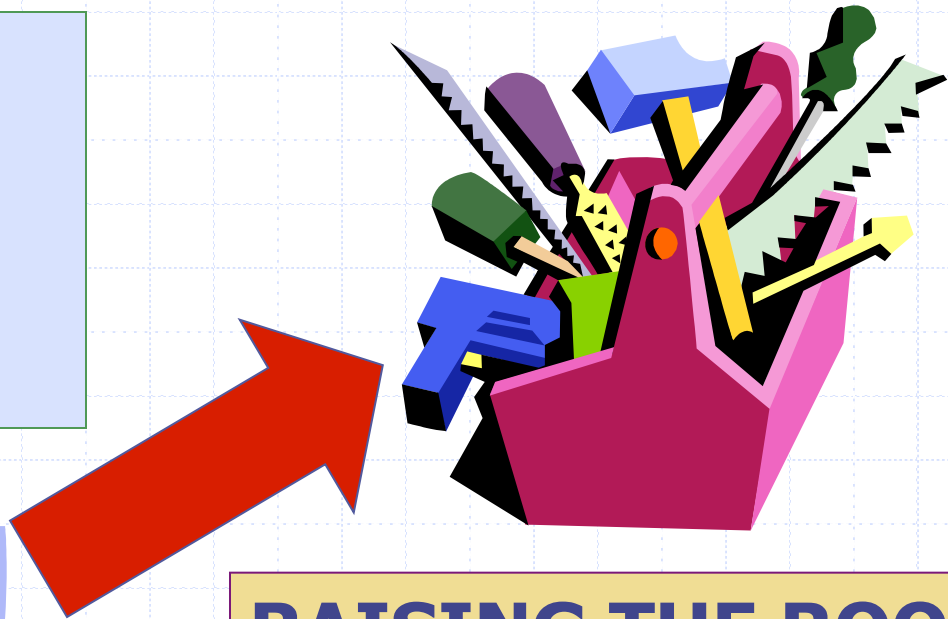
Assessing Readiness for *Change*

- ❖ Are the key players - sponsors, agents, targets and advocates - prepared for their roles?
- ❖ Is the case for change compelling?
- ❖ How will changes mesh with current culture and values?
- ❖ Are there sufficient resources and adequate systems to sustain change?
- ❖ What are the opportunity costs?

Community Readiness:

From Concepts to Tools

- ✓ Leadership
- ✓ Partnership
- ✓ Commitment
- ✓ Change



**RAISING THE ROOF
FOR PPOR:
What Shape Is
Your Tent?**

Community Readiness:

From Concepts to Tools

RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?

- ◆ Tool for engaging partners
- ◆ Tool for reaching consensus
- ◆ Tool for identifying joint assets
- ◆ Tool for revealing critical gaps
- ◆ Tool for developing strategy

PPOR Community Readiness

“5 Tent Poles”

1. Reasoning: partners can communicate clear, compelling case for PPOR based on its value-add

- ◆ Results
- ◆ Roles
- ◆ Risks/Rewards
- ◆ Resources

PPOR Community Readiness

“5 Tent Poles”

1. Reasoning: partners can communicate clear, compelling case for PPOR based on its value-add

2. Results: partners can articulate what measurable results are expected from doing PPOR, and by when

◆ Roles

◆ Risks/Rewards

◆ Resources

PPOR Community Readiness

“5 Tent Poles”

1. Reasoning: partners can communicate clear, compelling case for PPOR based on its value-add
2. Results: partners can articulate what measurable results are expected from doing PPOR, and by when
3. Roles: partners are willing and able to champion PPOR over time in their various roles
 - ◆ Risks/Rewards
 - ◆ Resources

PPOR Community Readiness

“5 Tent Poles”

1. Reasoning: partners can communicate clear, compelling case for PPOR based on its value-add
2. Results: partners can articulate what measurable results are expected from doing PPOR, and by when
3. Roles: partners are willing and able to champion PPOR over time in their various roles
4. Risks/Rewards: sufficient strategic balance exists between benefits and consequences for essential stakeholders to support PPOR implementation

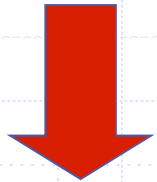
◆ Resources

PPOR Community Readiness

“5 Tent Poles”

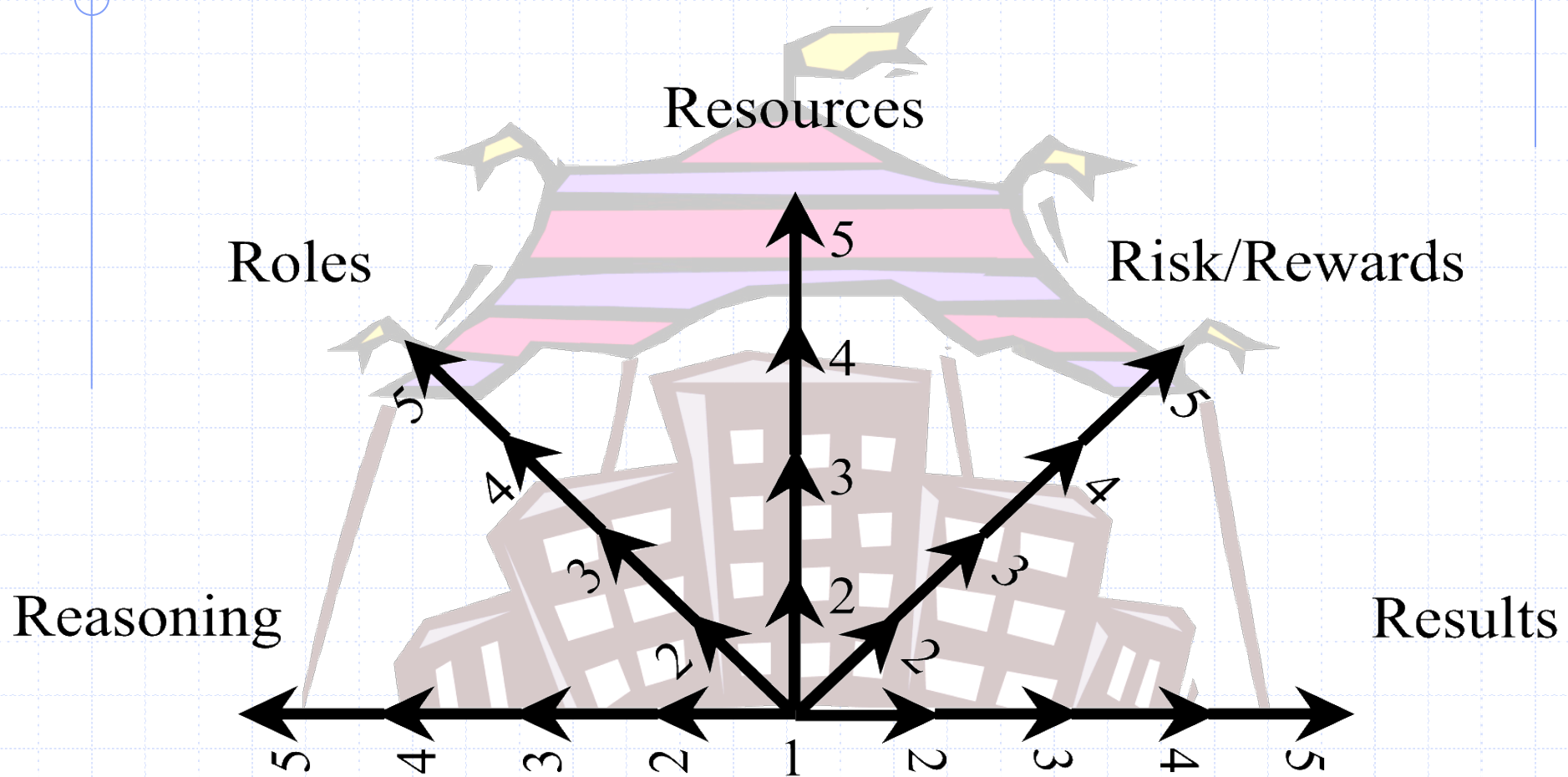
1. Reasoning: partners can communicate clear, compelling case for PPOR based on its value-add
2. Results: partners can articulate what measurable results are expected from doing PPOR, and by when
3. Roles: partners are willing and able to champion PPOR over time in their various roles in community
4. Risks/Rewards: sufficient strategic balance exists between benefits and consequences for essential stakeholders to support PPOR implementation
5. Resources: sufficient systems and resources to support full implementation

RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?

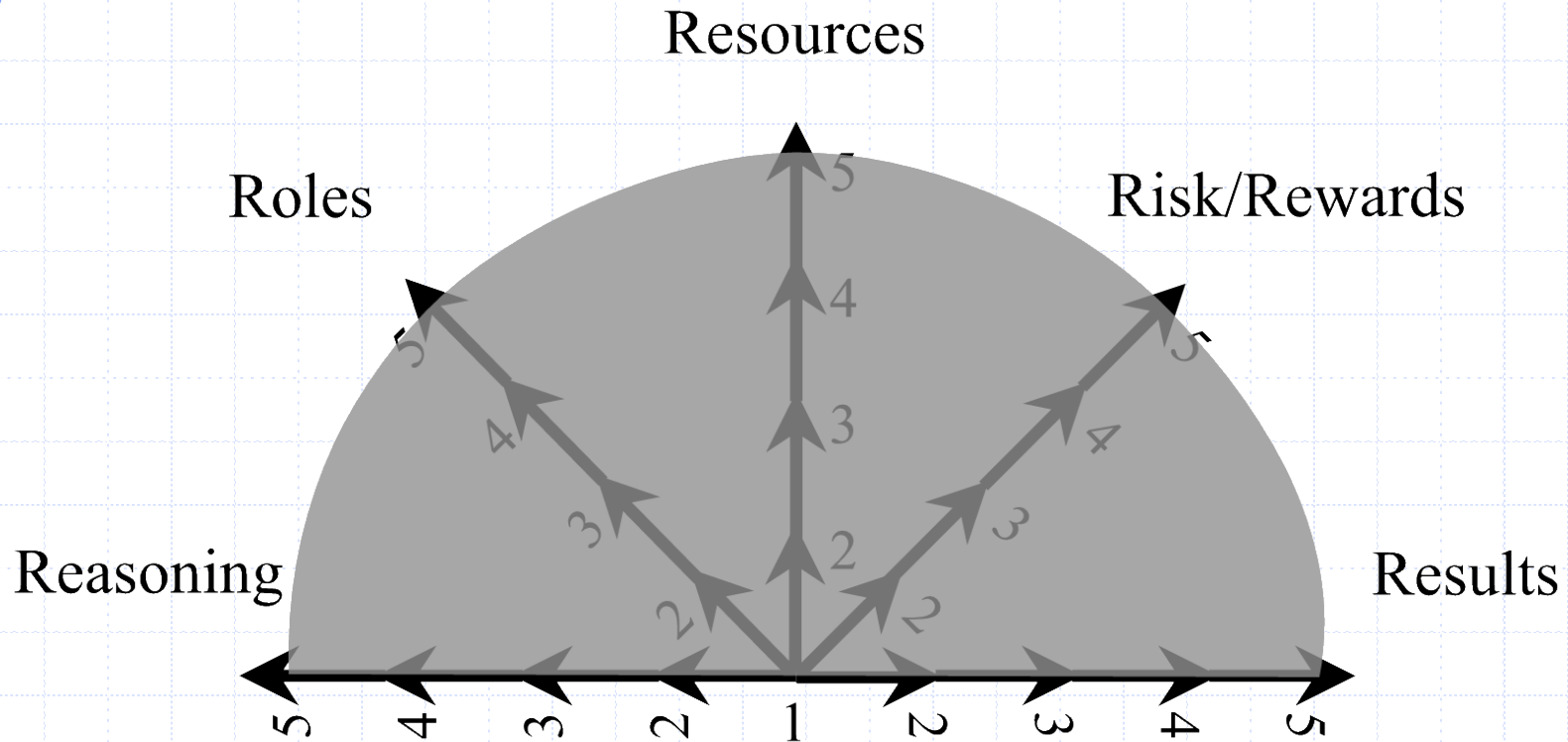


- Review the 5 essential elements questions
- Assess the current status of each
- Reach consensus on a “score” for each readiness element
- Plot each score on the “tent” by marking the number on each corresponding axis.
- Connect the 5 points between the axes to form the roof, then shade the tent.
- Identify the tent pattern most like yours: what does this mean for PPOR readiness?

RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



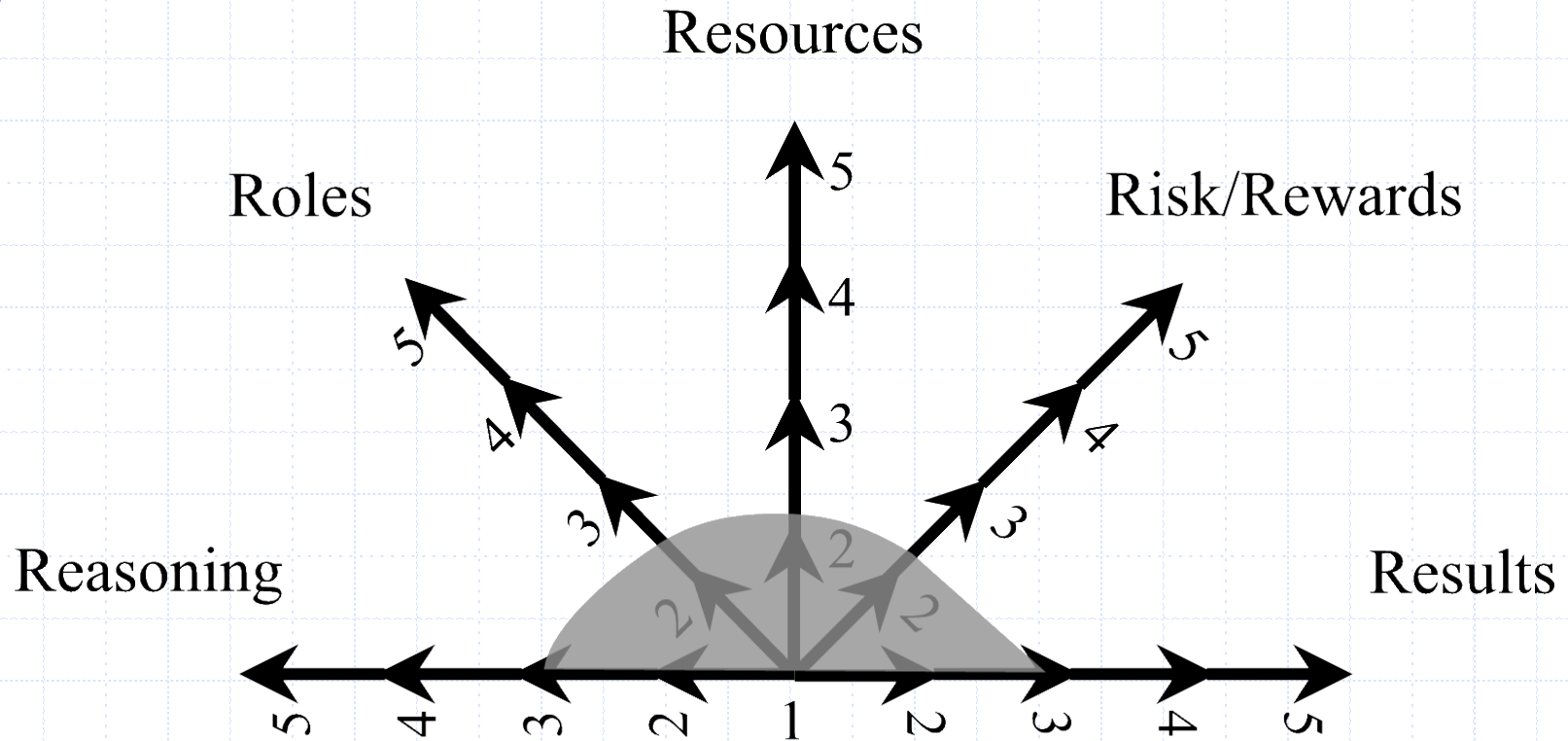
RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



Palladian Power

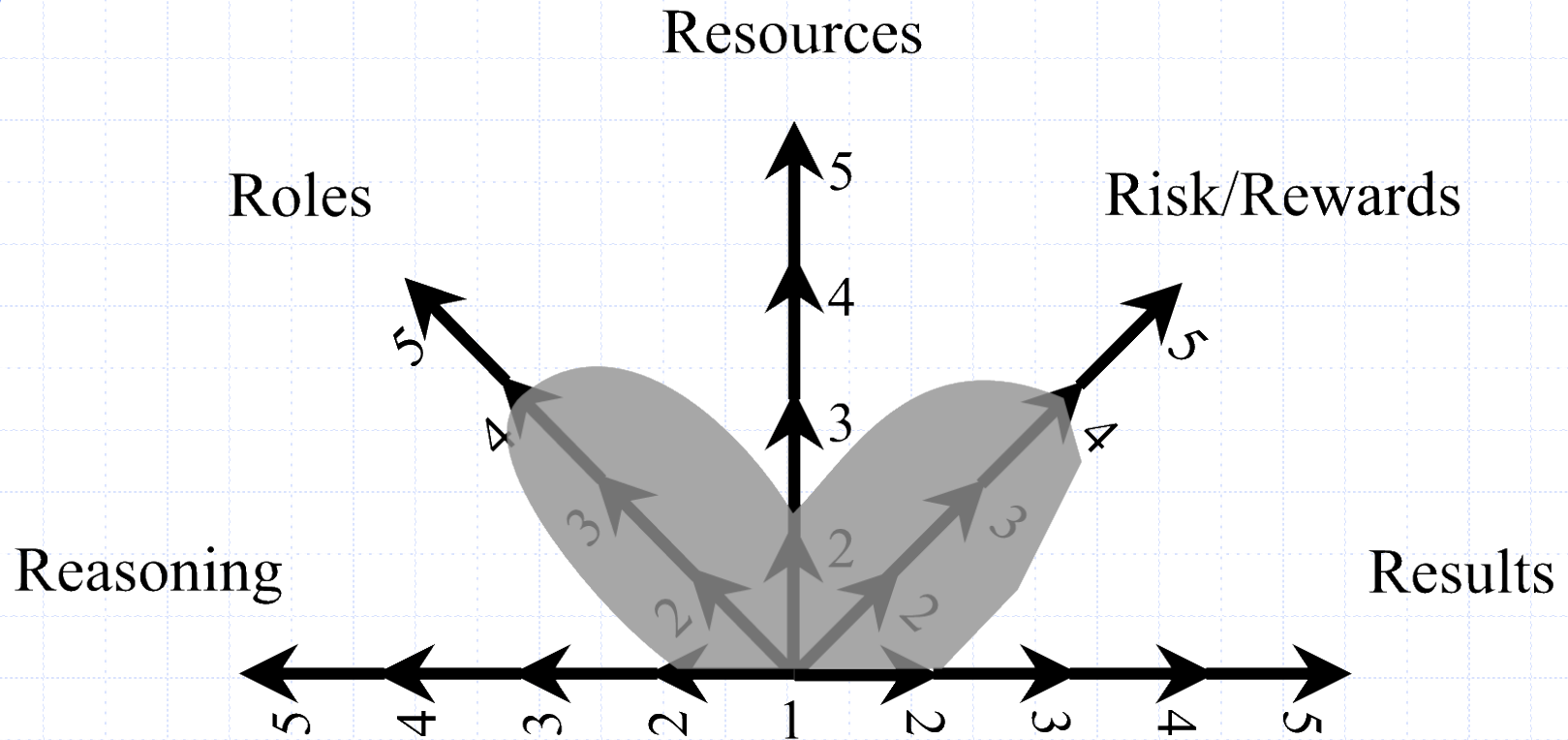
**With the 5 “R”s aligned,
room for many and room to grow**

RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



Sunrise, Sunset
Smaller scale effort. . .
with smaller scale results?

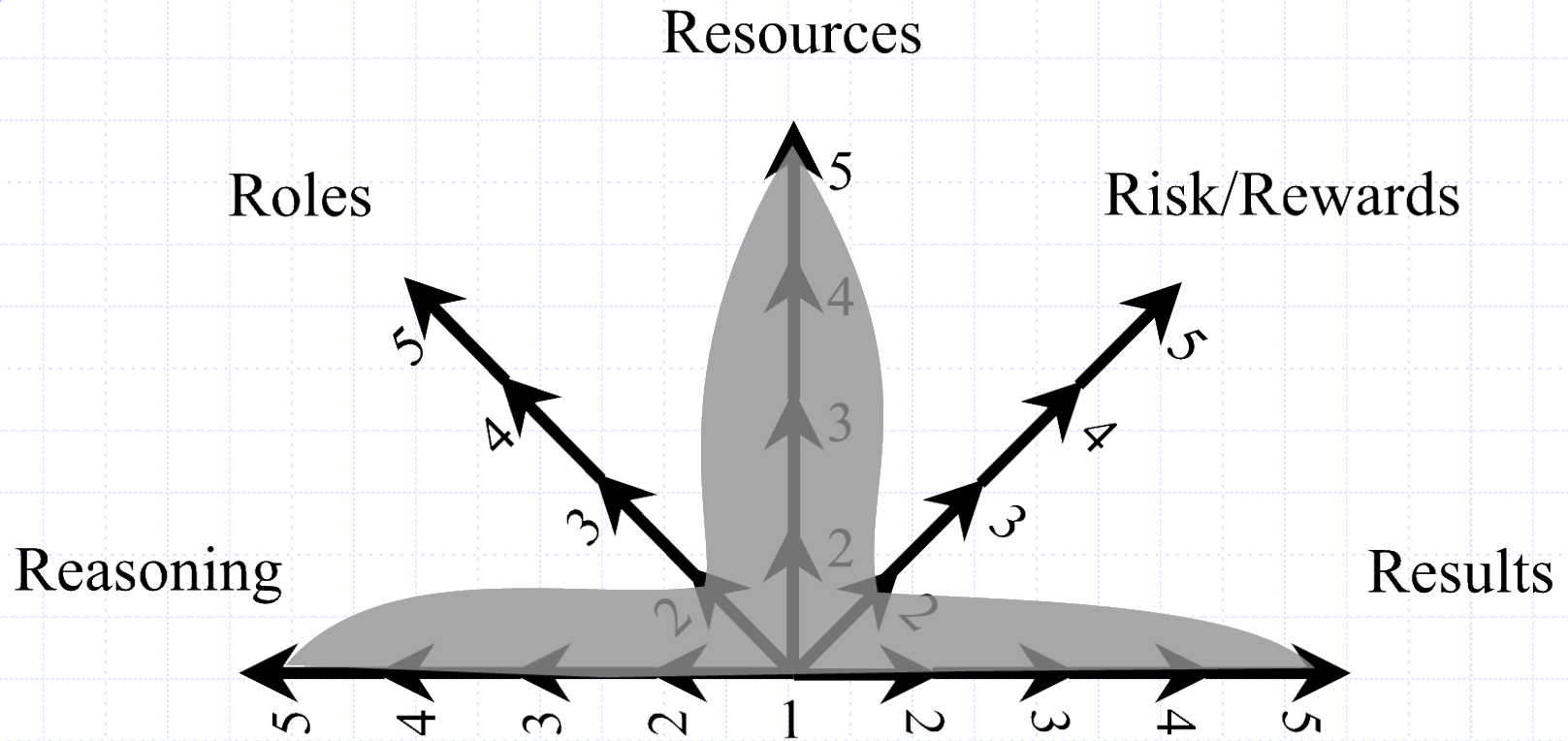
RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



Balanced Heart

Many willing champions, but inadequate resources and uncertain results

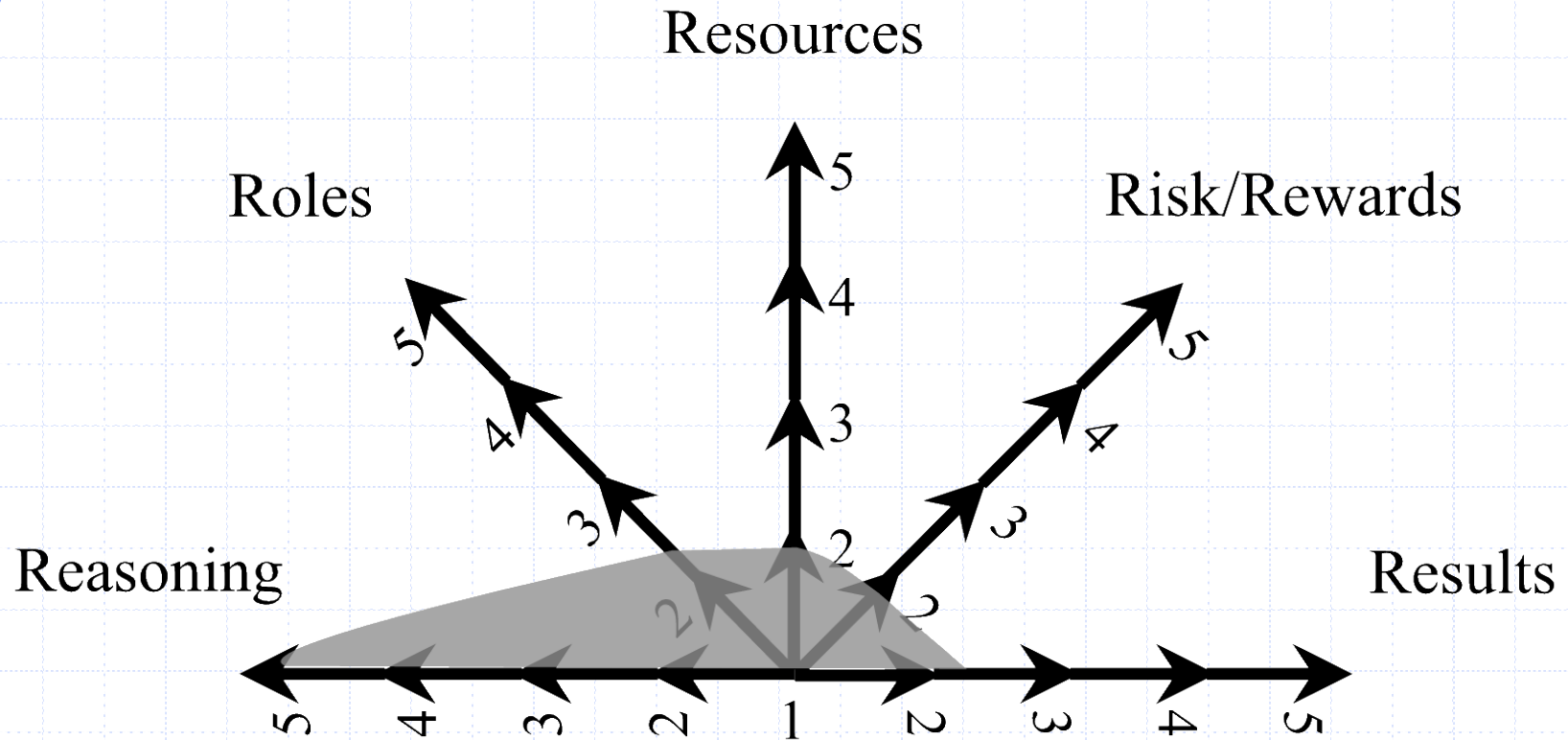
RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



Witch's Hat

**Great plan and resources
but no one to do the work**

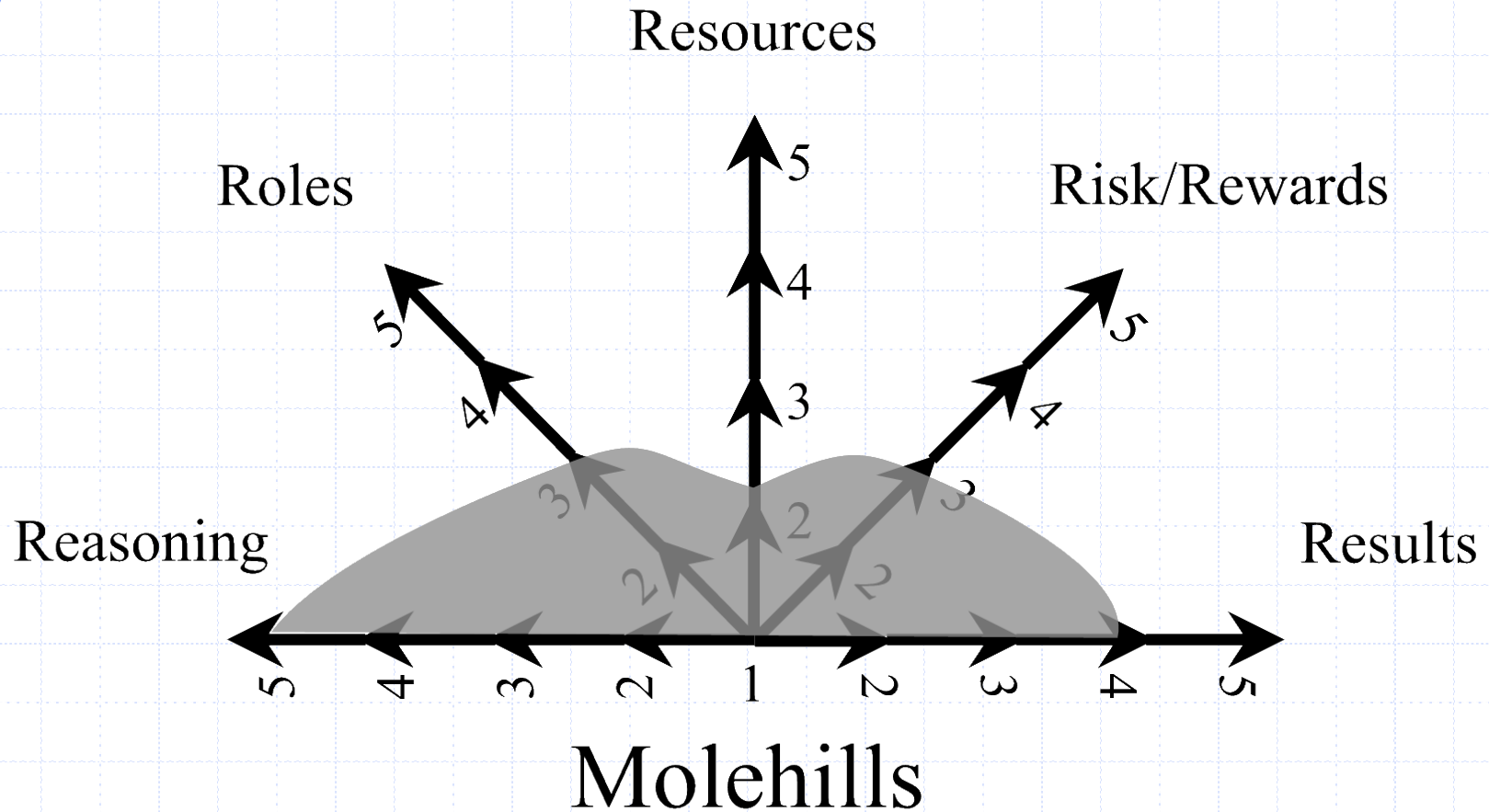
RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



Bubble, Left

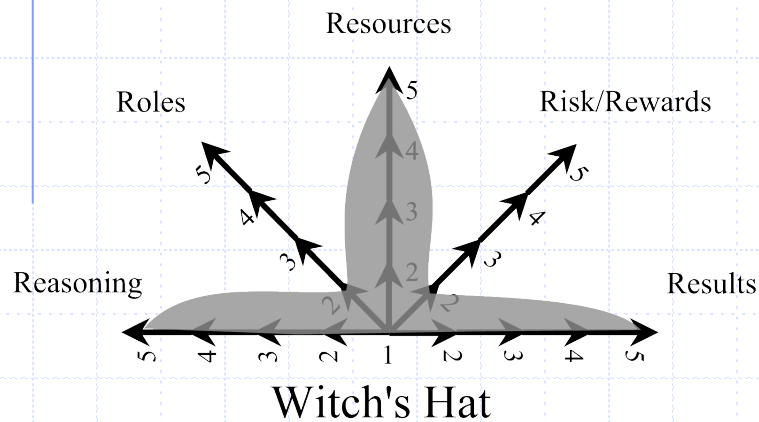
**Great ideas, but unclear
results won't go far**

RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?

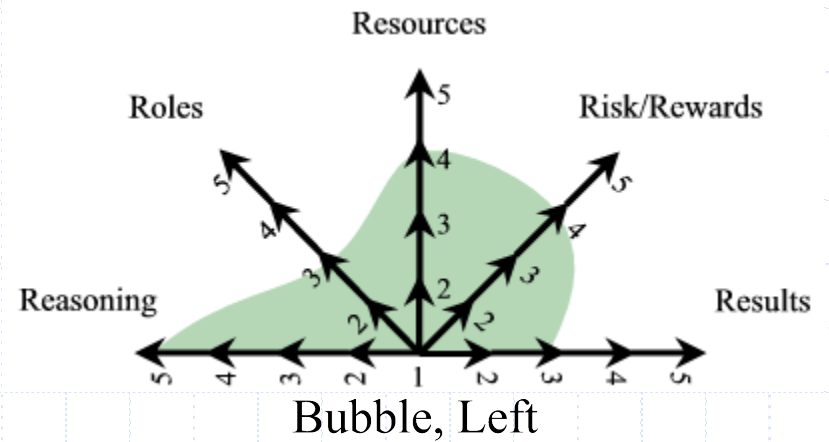


**Great concepts and clear vision, but
inadequate resources to get results**

Philadelphia

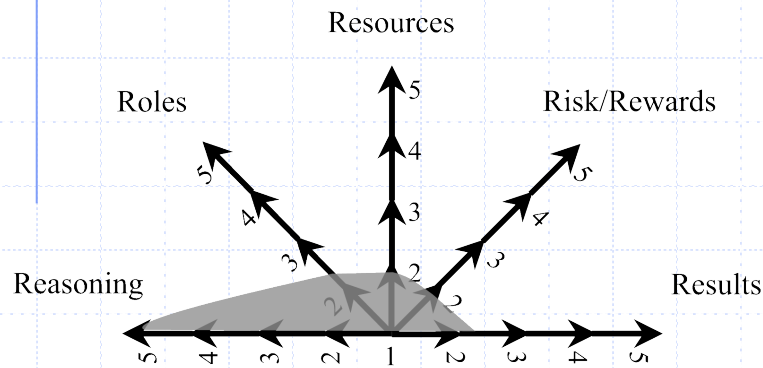


June Forum



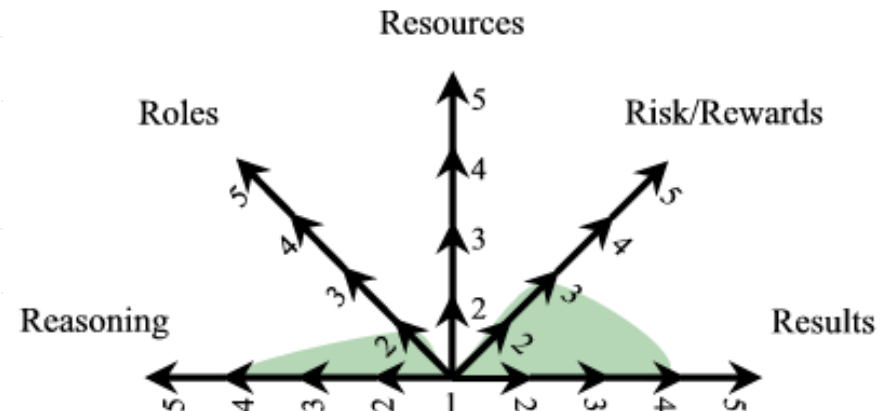
December Forum

Phoenix



Bubble, Left

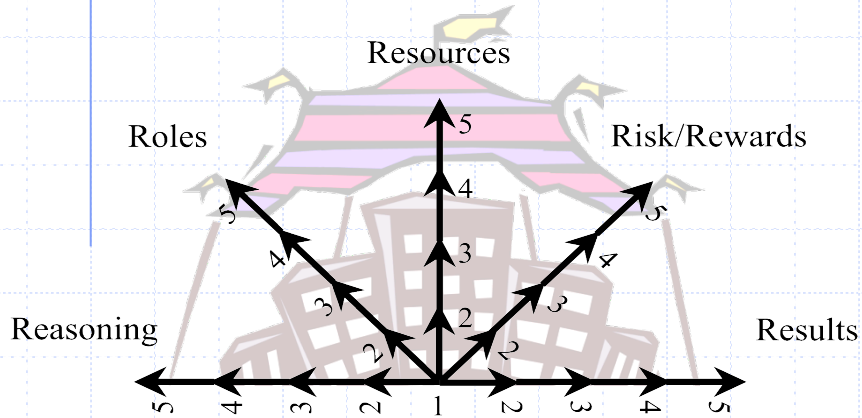
June Forum



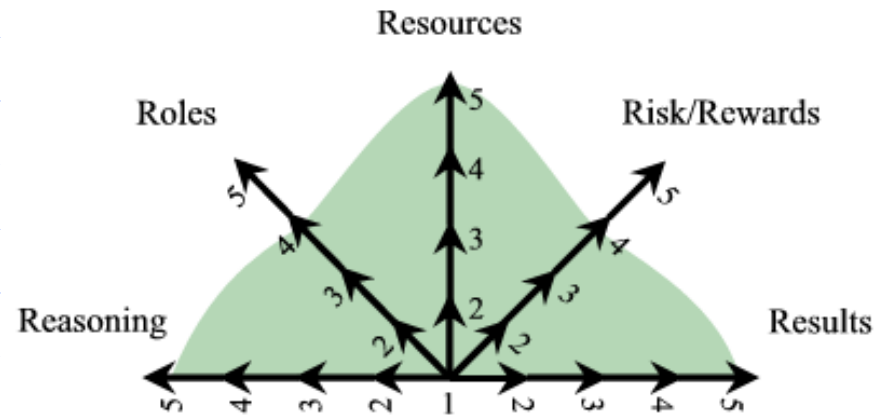
Molehills

December Forum

Jacksonville



Raising the roof for PPOR



Palladian Power

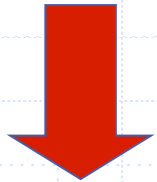
December Forum

Community Readiness: **Elements vs. Skills**

- ✓ Leadership
- ✓ Partnership
- ✓ Commitment
- ✓ Change

- Communicate Approach, Results
- Prioritize Actions
- Engage Over Time
- Mobilize for Action

RAISING THE ROOF FOR PPOR: What Shape Is Your Tent?



- Review the 5 essential elements questions
- Assess the current status of each
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